General information

About the Workshop

The workshop will mainly focus on case studies related to the exploration and development of tight gas reservoirs. In practice, sandstone reservoirs with very low gas permeability (less than 0.001nD) are likely to dominate the discussion. Mainly due to their poor petrophysical properties, it is well known that field development in these dynamic conditions requires a special and dedicated exploitation strategy. Tight reservoir exploration and development is found worldwide. It is of particular interest in Argentina due to the large potential resources available.

The main topics the workshop will cover are:

- Play exploration concept
- Petrophysics
- Static modelling (Geology and Geophysics)
- Stimulation and Completion Strategy

The workshop is mostly oriented to academics and oil and gas professionals involved in reservoir characterisation projects (geology, geophysics, reservoir engineering, physics, etc.) in the upstream division.

Workshop committee

<table>
<thead>
<tr>
<th>Name</th>
<th>Institution/Company</th>
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<tbody>
<tr>
<td>Juan Soldo (chair)</td>
<td>Y-TEC</td>
</tr>
<tr>
<td>Eduardo Corti</td>
<td>Universidad Nacional de la Plata</td>
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<tr>
<td>Marco Gardini</td>
<td>Medanito</td>
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<tr>
<td>Oscar Mancilla</td>
<td>Enap Sipetrol</td>
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<tr>
<td>Ricardo Manoni</td>
<td>YPF</td>
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<td>Ricardo Veiga</td>
<td>Tecpetrol</td>
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<td>Luis Vernengo</td>
<td>Pan American Energy</td>
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About EAGE

The European Association of Geoscientists and Engineers (EAGE) is a global professional, non-profit association for geoscientists and engineers with 17,000 members worldwide. The objective is to collect and distribute technical knowledge. It provides a global network of commercial and academic professionals to all members. The association is truly multi-disciplinary and international in form and pursuits. All members of EAGE are professionally involved in (or studying) geophysics, petroleum exploration, geology, reservoir engineering, mining and mineral exploration, civil engineering, tunnelling and environmental matters. EAGE's head office is located in the Netherlands with regional offices in Moscow, Dubai, Kuala Lumpur, and Bogota.

EAGE organises following activities:

1. Conferences & Exhibitions
2. Workshops & Symposia
3. Educational Programmes
4. Student and Young Professionals Activities
5. Publications (monthly magazine, scientific journals and an extensive bookshop)
About IAPG

The Argentine Institute of Oil & Gas (Instituto Argentino del Petróleo y del Gas, IAPG) in Argentina is the technical bench marker for the oil and gas industry in particular and energy in general. It was established in June 1957 from the Argentinean Section of the Instituto Sudamericano del Petróleo (South American Petroleum Institute, ISAP). Its main office is in Buenos Aires.

The IAPG is a non-profit civil organization that creates, plans and performs studies and analysis of all of the activities related to the hydrocarbon industries. Transparency, professionalism, efficiency, and equanimity are the values that drive the tasks performed by the IAPG.

The IAPG involves nearly all of the oil and gas industry-related companies doing business in Argentina. These companies are engaged in exploration, production, refining, commercialization, transportation and distribution of oil and gas, provision of services, materials and equipment, legal advice, and environmental consultancy. In addition, the Institute has a large number of individual members.

The IAPG’s management consists of the Steering Committee, which is composed of representatives of the IAPG’S corporate members. Moreover, the Institute’s professional staff enables it to carry out all of its activities and accomplish its purposes.

Why become a sponsor

When you’re a corporate sponsor of the First EAGE/IAPG Workshop on Tight Gas Reservoir Exploration and Development you get high visibility in a qualitative and uncluttered environment that makes your message stand out.

Sponsoring the First EAGE/IAPG Workshop on Tight Gas Reservoir Exploration and Development will enable you to:

- Increase your visibility before a national, regional and international audience.
- Enhance your corporate image.
- Reach an influential, exclusive audience.
- Break through the media clutter.
- Associate your company with EAGE and with IAPG.

First EAGE/IAPG Workshop on Tight Gas Reservoir Exploration and Development will take place in Buenos Aires, Argentina on 2 May 2017. We expect to host approximately 80 delegates at the Workshop.

In this brochure you will find the sponsoring opportunities available and specific details of each type of sponsorship. Please read this brochure to find out which of the alternatives best suits your wishes.

EAGE contact information

EAGE Americas bv
PO Box 59
3990 DB Houten
The Netherlands
Phone: +31 88 99 55 055
Fax: +31 30 63 43 534
Email: sponsoring@eage.org
Website: www.eage.org

IAPG contact information

Instituto Argentino del Petróleo y del Gas
Maipú 639
C1006ACG, Buenos Aires
Argentina
Phone: +54 11 5277 IAPG (4274)
Email: acunado@iapg.org.ar
Website: www.iapg.org.ar
Sponsor Opportunities

1. **Platinum Sponsor**

**General publicity and benefits**
- 3 Complimentary registrations
- Company logo on the workshop website
- A link from the workshop website to the company’s website
- Company logo on the workshop proceedings
- Company logo on onsite signage/Banners
- Company logo on the following printed material (depending on the date of agreement with EAGE/IAPG)
  - Final Announcement
  - Programme
  - EAGE/IAPG Advertisements
  - EAGE First Break
  - EAGE Annual Report

**Specific publicity and benefits**
- Platinum coffee breaks sponsor: Company logo at the coffee breaks (2 May 2017)

| Maximum number of sponsors: | 3 |
| Price (excl. VAT):          | US $ 5,000 |

2. **Gold Sponsor**

**Publicity and benefits**
- 2 Complimentary registrations
- Company logo on the workshop website
- Company logo on onsite signage
- Company logo on the workshop proceedings
- Company logo on the following printed material (depending on the date of agreement with EAGE/IAPG)
  - Final Announcement
  - Programme
  - EAGE First Break
  - EAGE Annual Report

| Maximum number of sponsors: | 3 |
| Price (excl. VAT):          | US $ 3,000 |

3. **Silver Sponsor**

**Publicity and benefits**
- Company logo on the workshop website
- Company logo on onsite signage
- Company logo on the following printed material (depending on the date of agreement with EAGE/IAPG)
  - Final Announcement
  - Programme
  - EAGE First Break
  - EAGE Annual Report

| Price (excl. VAT):          | US $ 1,500 |
Sponsor Confirmation

Company: ____________________________________________
Address: __________________________________________
City/Postal Code: ____________________________
Country: __________________________________________
General telephone: ____________________________ General fax: ____________________________
General email: ____________________________ Website: ____________________________ Contact person: Dr/Mr/Mrs/Ms: ____________________________
Direct telephone: ____________________________ Direct fax: ____________________________
Direct email: ____________________________

Invoice Contact Details (if different)

Company: ____________________________________________
Address: __________________________________________
City/Postal Code: ____________________________
Country: __________________________________________
Contact person: Dr/Mr/Mrs/Ms: ____________________________
Direct telephone: ____________________________ Direct fax: ____________________________
Direct email: ____________________________
EU VAT Number: ____________________________ (Obligatory for European company)
Purchase Order Number: ____________________________ (Please enclose a copy of your PO if applicable)

Sponsor Item(s)

<table>
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<tr>
<th>Item Description</th>
<th>US $</th>
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TOTAL (excl. VAT) | US $ |

On receipt of the confirmation we will send you an invoice. The sponsoring benefits will be initiated after receipt of the full payment of the invoice.

On behalf of ____________________________ (Company), I ____________________________ (Name) hereby authorise sponsoring as indicated.

______________________________ (Authorised Signature) ____________________________ (Date)

Please sign and email this form to: sponsoring@eage.org

Do not forget to make a copy for your files
SPONSOR TERMS & CONDITIONS

1. TERMS

EAGE – is EAGE Americas B.V., a limited liability company under Dutch law and the contracting party in this agreement, and as the case may be in this contract, any of its designated employees.

EVENT – is any conference, workshop, field trip or exhibition organized by EAGE.

SPONSOR CONTRACT – the agreement between EAGE and the Sponsor, to which these Terms and Conditions are annexed.

SPONSOR – is the contracted party, as mentioned in the Sponsor Contract.

2. ENTIRE AGREEMENT

This Sponsor Contract constitutes the entire and only agreement between the Parties, and supersedes all prior or contemporaneous agreements, representations, warranties and understandings with respect to this Sponsorship, and the subject matter of this Sponsor Contract. To the extent that anything in or associated with the Sponsorship is in conflict or inconsistent with the Sponsor Contract, the Sponsor Contract shall take precedence. Amendments to the Sponsor Contract shall only be valid when made in writing and signed by both Parties.

3. SPONSORSHIP BENEFITS

During the Term of sponsorship, Sponsor shall be entitled to the benefits as described in the Exhibition & Sponsor Guide or Sponsoring Opportunities which can be found on www.eage.org.

4. PAYMENT

a) Payments must be in made in US Dollars, according to the instructions stated on the invoice;

b) For credit card payments, a 5% surcharge is applicable;

c) On all invoices, VAT will be applicable at the rate of the country where the event takes place.

d) When a sponsor requires a Purchase Order number on the invoice, the Purchase Order number must be indicated on the Sponsor Contract.

e) In the event of the failure of the sponsor to provide a Purchase Order number on time, the absence thereof on an invoice or related documentation shall not constitute in any way a reason to delay or postpone payment. Any such omission shall not affect EAGE’s rights under this contract. The sponsor’s purchase conditions shall not be applicable to this Contract.

5. CANCELLATION

Upon providing written notice, a sponsor may cancel, subject to the following conditions and restrictions:

a) Cancellations received 3 months prior to the Event: the cancellation penalty fee shall be 50% of the total Sponsor Contract;

b) Cancellations received after 3 months prior to the Event: the cancellation penalty fee shall be 100% of the total Sponsor Contract;

c) Cancellations must be in writing and received by EAGE before the stated deadline(s);

6. TERMINATION OF THE EVENT

If the premises where the Event is to be accommodated are destroyed or damaged, or the Event fails to take place as scheduled, or is relocated or interrupted and discontinued, or access to the premises is prevented or interfered with by reason of any strike, lockout, injunction, act of war, act of God, emergency declared by any government agency, or for any other reason, this contract may be terminated by EAGE. In the event of such termination, the sponsor waives any and all damages and claims for damages and agrees that the sole liability of EAGE shall be to return to each sponsor any rental payments received.

7. ASSIGNMENT

EAGE may, without Sponsor’s consent, assign this Agreement, including all rights and obligations hereunder, at any time to any of its affiliates or to any entity acquiring substantially all of EAGE’s assets. Subject to this Section, this Agreement is binding upon and is for the benefit of the parties and their respective successors and assigns.

8. LIABILITY

In no event shall EAGE be liable to the Sponsor for any direct, indirect, incidental, special, consequential or punitive damages, or any damages whatsoever, resulting from the execution or non-execution of this agreement.

9. PRIORITY POINTS

For every €1,000 spend on sponsoring, the sponsor will receive 1 point.

Priority points are the property of EAGE and not the property of any exhibiting company; they are rather simply used to determine the order of space selection. Priority points cannot be transferred, sold or assigned.

Points can be used for booth allocation for annual exhibitions.

10. GENERAL

EAGE reserves the right to determine the eligibility of any sponsor. EAGE reserves sole control over admission policies. These Rules and Regulations are established for the mutual protection of EAGE and the sponsors. EAGE reserves the right to make such changes in the time schedule or in the general plan of the Event as may be deemed by EAGE to be in the best interests of exhibitors and the Event generally. All matters and questions not covered by these Rules and Regulations are at the discretion of EAGE.

11. APPLICABLE LAW

Any dispute with regard to the conclusion, interpretation or implementation of this agreement or further agreements originating from the same as well as any other dispute related to or in connection with this agreement, either legal or factual, none excluded, shall be settled by the competent court in Utrecht (the Netherlands).

Dutch law is exclusively applicable to this agreement and further agreements originating from the same.